

WORKSHOP “ENTREPRENEURSHIP AND DECISION MAKING: THEORY, EMPIRICAL EVIDENCE AND EXPERIMENTS”

Organized by CEDAG, Paris Descartes University Sorbonne Paris Cité, with the partnership of
Academie de l'Entrepreneuriat et de l'Innovation (AEI)

13 JUNE 2016

Paris Descartes University, 10 rue de l'Ecole de Médecine, 75006 Paris - Métro Odeon
Room « Salle du Conseil »

For security reasons, an identity document will be required for admittance

Programme

8h30-9h00 Registration

9h00-9h45 Invited Talk

Pr. Karim Messeghem (Labex Entreprendre), « *Entrepreneurial ecosystem and decision making* »

9h45-10h35 Session 1.

Daniel Elfenbein (Washington University), “*The impact of learning and overconfidence on entrepreneurial entry and exit*” (w/ John Chen, David Croson, Hart Posen)

Thomas Seiler (Stockholm School of Economics) “*Entrepreneurial Entry under Uncertainty*” (w/ Lars Persson)

10h35-11h00 Coffee Break

11h00-12h40 Session 2.

Sara Sasseti (University of Pisa), “*Unveiling entrepreneurial cognition: A conceptual model linking affect and decision-making effectiveness*” (w/ Sara Lombardi, Vincenzo Cavaliere)

Nir Vulkan (University of Oxford) “*Entrepreneurs’ negotiation behavior*” (w/ Sabrina Artinger, Yotam Shem-Tov)

Anisa Shyti (IE Business School) “*Are Ambiguity Attitudes Context Dependent? An Experiment on the Impact of Overconfidence*” (w/ Corina Paraschiv)

Giulio Zichella (Copenhagen Business School), “*Entrepreneurs facing risk: cognitive biases and conditional choices*”

12h40-13h45 Lunch

13h45-14h30 Invited Talk

Dr. Maria Cristina Diaz-Garcia (University of Castilla-La Mancha), “*Revisiting women’s entrepreneurship: Insights from a feminist perspective*”

14h30-15h20 Session 3.

Fabrice Cavarretta (ESSEC), *“Emergence of Epistemic Properties from Social Calculation : Exemplar from Entrepreneurs' Theories of Action”*

José Vargas-Hernández (University de Guadalajara), *“Performance and Organizational learning under the focus of organizational theories”* (w/ Rebeca Almanza Jiménez)

15h20-15h50 Coffee Break

15h50-17h55 Session 4.

Sourour El Andoulsi (MSB Tunis), *« Co-conception d'un espace de co-working : de la décision de groupe à la création collective de sens »*

Nadia Gahlam (Université de Reims Champagne Ardenne), *« Les déterminants de l'entrepreneur durable français »*

Amina Rouatbi (Université de Reims Champagne-Ardenne), *« Entrepreneuriat féminin et prise de décision au prisme de la culture : Quelle influence sur la performance ? »*

Nesrine Miliiani-Mosbah (Université de Bretagne Occidentale), *« Une proposition pour une compréhension globale de l'équipe entrepreneuriale »* (avec Thierry Levy)

Yosra Mani (Université de Sousse Tunisie), *« L'influence du capital social interne sur l'orientation entrepreneuriale de l'entreprise familiale et sa performance »* (avec Lassâad Lakhal)